

What is EPIC?

ELECTRONIC PROFILE INFORMATION CENTER is an online platform – <https://admin.inscape-epic.com> – that allows you to effectively manage the access, completion, and viewing of Inscape Profiles through the Internet. Respondents complete the assessments online via an email link. Once a respondent finishes answering the questions, the resulting report goes to the respondent or to you—you decide!

Learning Instruments Available on EPIC

- **DiSC® Classic 2.0**

With 30 years of proven reliability and over 40 million users, DiSC® Classic remains the most trusted learning instrument in the industry. The foundation of DiSC® is understanding self, understanding others and recognizing the impact of personal behavior in the workplace. Understanding of self and others helps employees communicate more effectively, creating a more productive workforce. ([Team View/ DiSC Facilitator's Report/DiSC Group Culture Report](#) available)

- **DiSC PPSS - Personal Profile System (Software):** DiSC® PPSS provides individuals and teams with detailed, personalized information to help them apply DiSC learning in a variety of business applications. It offers a wide range of practical interpretive reports that help people improve their effectiveness in sales, management, and customer service. Below is the General Characteristics (GC) Report and the six supplemental reports. The GC Report is a requirement for the supplemental reports. ([Team View/ DiSC Facilitator's Report/DiSC Group Culture Report](#) available)

- **DiSC® PPSS General Characteristics Report:** Behavioral Highlights, Behavioral Overview, Motivating Factors, Preferred Environment, Tends To Avoid, Strategies For Increased Effectiveness, Demotivating Factors, Behavior In Conflict Situations, Behavioral Tendency Continuum, Performance Worksheet

1. Relating To People & The Environment Report: How (Person) Tends To: Communicate, Make Decisions, Manage Time, Solve Problems, Handle Stress, Worksheet

2. Creating A Positive Relationship Report: How To (With Person): Create A Positive Climate, Communicate, Compliment, Provide Feedback, Deal With (Person) In Conflict, Deal With (Person's) Problem-Solving Style, Deal With (Person's) Decision-Making Style, Worksheet

3. How (Person) Tends To Manage Report: How (Person) Tends To: Communicate, Delegate, Direct People, Develop People, Make Decisions, Manage Time, Solve Problems, Motivate Others, Management Style Worksheet

4. Strategies For Managing (Person) Report: How To: Develop, Motivate, Compliment, Counsel, Problem Solve, Delegate, Correct, Make Decisions, Communicate, Management Action Strategy Worksheet

5. (Person's) Natural Approach To Selling Report: How (Person) Tends To: Plan, Open The Call, Interview, Present, Respond To Concerns, Gain Commitment, Service, Sales Style Worksheet

6. Strategies For Managing (Person) In A Sales Environment Report: How To: Develop, Motivate, Give Recognition, Coach/Counsel, Communicate, Problem Solve, Delegate, Make Decisions, Sales Management Strategy Worksheet

- **DiSC® PPSS Role Behavior Analysis** determines how a role or function can be performed most effectively with this role behavior evaluation instrument.

- **DiSC® PPSS Comparison Reports** for comparison of RBA(s) and DiSC PPS(s) – Up to 15 multiples in one report

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- **DiSC® Classic 2 Plus** is DiSC Classic 2.0 plus any or all of the above six supplemental reports.
- **DiSC® Group Culture Report** was designed to help you explore the DiSC style — or culture — of a group. Once you know the culture — its characteristics, advantages, and drawbacks — you're better prepared to open meaningful discussions with group members in a group setting or one-on-one. This report does not include the names of the participants.
- **DiSC® Facilitator Report** includes an illustration of the group's distribution of DiSC styles, the group's Classical Pattern distribution, and detailed information on how each individual's DiSC style may affect the DiSC culture within the group or organization. This report does contain the names of the participants.
- **DiSC® Team View** report provides an at-a-glance comparison of learner profiles. It includes the individual's name, DiSC Graph III display, and Classical Pattern name.
- **DiSC® Indra®** (DiSC In-Depth Relationship Assessment) maps and measures the relationships of people and provides feedback about the interrelatedness of their DiSC styles. Designed to highlight the areas of compatibility and incompatibility, DiSC Indra pinpoints the differences and provides actionable insight into the dynamics of teams and other groups of people.
- **DiSC® Indra® Dyad Report** can help individuals understand themselves more thoroughly by analyzing one of their relationships. It can also help them learn strategies for either strengthening or developing their comfort or effectiveness with a specific person.
- **DiSC® Indra® Group Report** helps people understand their styles in relation to a specific group and explores the impact of three or more interpersonal styles on group dynamics.
- **Time Mastery Profile®** is a complete assessment tool that helps individuals set priorities and manage time by evaluating their effectiveness in 12 critical areas including a Skills/Gap Analysis.
- **Time Mastery Profile® Facilitator Report** is used to customize training or coaching sessions based on the job importance and self-assessed skill level of participants. The Group Skills Gap Analysis graphically portrays group data, pinpointing categories needing the most attention.
- **Personal Listening Profile®** is designed to help people understand their preferred listening styles, develop an appreciation for other styles, and adapt their behavior to enhance communication and improve relationships. Organizations use it to improve management effectiveness, develop leaders, and boost productivity. Includes a Communication Gap Analysis.
- **Personal Listening Profile® Facilitator Report** gives you a heads-up on group dynamics by showing you how group members use each listening approach. At a glance, you'll see the similarities and differences within your group that can lead to miscommunication.
- **Team Dimensions Profile 2.0** helps people work from their strengths by identifying their most natural team role, while giving them added appreciation for the contributions of others. Organizations use it to build team unity, foster innovation, and reduce project cycle time.
- **Team Dimensions Profile 2.0 Group Report** is an advanced tool that helps groups capitalize on strengths to build a more productive and satisfying team environment.
- **Coping & Stress Profile** is a unique, self-directed learning instrument that provides is a unique, self-directed learning instrument that provides personalized feedback on an individual's responses to the stress and coping resources they have in their personal life and work life. The Profile focuses on relationship coping resources – problem solving – communication – closeness – flexibility as the most critical component to affect the relationship between stress and satisfaction.

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- **Work Expectations Profile** helps employees understand and manage their work expectations. Because people with well-defined expectations are more productive and enjoy greater job satisfaction. Organizations use it to facilitate performance reviews, help people adjust to organizational change, reducing turnover and increase productivity The Gap Analysis provides an at-a-glance look at how important each category is to them and to what degree each is being met.
- **Work Expectations Profile Group Report** provides a group summary of gap-analysis information, which supervisors and managers can use to identify likely sources of dissatisfaction within the group. The organization can use the information to better align the organizational culture with the collective expectations of the group.
- **DiSC® Action Planners** extend the power of DiSC! These research-based learning instruments help people take the insights gained from DiSC and apply them to specific business applications: Sales, Customer Service, Management & Managing Performance
- **Discovering Diversity Profile®** helps employees learn how they respond to workforce diversity and where they need to develop increased understanding. Individuals explore their own viewpoints on diversity in four key areas: Knowledge, Understanding, Acceptance and Behavior. Organizations use it to limit the influence of stereotypes, reduce conflict, and embrace diversity.
- **Discovering Diversity Profile® Group Report** provides a snapshot of the group in four key areas of diversity development. Facilitators and trainers use it to quickly zero in on the needs of the participants, the group, and the organization. All the information is anonymous, so the report can be used as a facilitation tool while safeguarding the confidentiality of the respondents.
- **Everything DiSC® Sales Profile** increases sales effectiveness using the power of DiSC. Salespeople learn to communicate better and improve their sales relationships by understanding their DiSC sales style and understanding and identifying their customer's DiSC buying style.
- **Everything DiSC® Management Profile** increases effectiveness using personalized learning to help managers develop their management styles, improve communication and increase employee engagement
- **Everything DiSC® Workplace™ Profile** helps build better relationships — one relationship at a time and can be used with everyone in an organization, regardless of title or role, to improve the quality of the workplace.

Learning Programs Available on EPIC

- **idXready™ 2.0 Programs – Instructional Design Accelerated** – our newest product line designed to meet the latest demands in the Training and Development market. These synchronized, ready-to-go people skills half-day learning programs provide rich, contemporary content, integrated built-in video in PowerPoint, and relevant learner feedback from trusted, proven assessments. These programs create unique value by providing the fastest, easiest way to deliver effective people skills learning. And, it is all provided on a USB jump drive for portability!

Please visit www.idxlearning.com for a demo of all six programs below.

1. **idX 2.0** Improving Your Listening Skills
2. **idX 2.0** Conflict Management: A DiSC-Based Approach
3. **idX 2.0** Capitalizing On Team Talents
4. **idX 2.0** Frontline Management: Leveraging Your Strengths
5. **idX 2.0** DiSC – Powered Selling
6. **idX 2.0** Collaborative Skills For Teams